

#### Almonds:

#### Total TEU/FEU:

The numerator represents the total number of 20-foot equivalent unit (TEU) shipped, by all carriers, during October 2000. The denominator represents the total number of TEU shipped, by all carriers, throughout the 2000 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, October 2000.

#### Market Share-October:

Each carrier's current market share is based on the number of containers shipped during October 2000. Source: PIERS, October 2000.

#### Market Share-CY 2000:

Each carrier's market share is based on the total number of containers shipped throughout the 2000 calendar year. Source: PIERS, 2000.

#### **Transit Time:**

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

#### Ocean Rates:

Ocean rates are applicable for December 30, 2000. Rates are per 20-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the E-Transport on-line rate tariff, PLUS Tariff retrieval systems, and individual shipping line websites.

#### **Container Rate:**

Container rates for Pistachios are quoted on full, 16 KT per 20-foot dry containers unless otherwise noted.

#### Definitions:

AI = All Inclusive

ARB = Arbitrary Charge

BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.

CAF = Currency Adjustment Charge

CFS = Container Freight Station - used to consolidate shipments.

CY-CY = Container Yard to Container Yard

KT = 1,000 Kilograms (Metric Ton).

PC = Per Container

THC = Terminal Handling Charge, also known as Container Yard Charge (CY).

FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

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L.A./L.B./Oakland Ports To Bangkok, Thailand

Almonds

Surcharges:

Monthly Market Share For: October 2000

Month\Year: 3.7 \ 17.3

Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec AR	B Cotton R.	Size	ContainerRate
Hanjin	100%	69%	22 Days									
Senator	0%	12%										
Maersk-SeaLand	0%	8%	22 Days	\$1,550	\$220							\$1,770
K Line	0%	6%	23 Days									
COSCO	0%	6%										

Average Container Rate

L.A./L.B./Oakland Ports To Busan, South Korea

Almonds

Monthly Market Share For: October 2000

Month\Year: 15.0 \ 138.8

Month Tear: 13.0 \ 13		Surcharges:										
Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec ARB	Cotton R.	Size	Container <b>R</b> ate
Hanjin	80%	80%	12 Days	\$1,274	\$176							\$1,450
Cho Yang	20%	17%	12 Days	\$1,220								\$1,220

Average Container Rate \$1,404

L.A./L.B./Oakland Ports To Hong Kong

Almonds

Monthly Market Share For: October 2000

Month\Year: 46.4 \ 165.4

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Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
K Line	41%	33%	16 Days	\$700									\$700
Maersk-SeaLand	15%	12%	14 Days	\$1,150	\$220								\$1,370
OOCL	12%	12%	15 Days	\$1,000									\$1,000
Yang Ming	9%	11%	16 Days	\$1,132	\$176								\$1,308
Senator	9%	11%	14 Days	\$400									\$400
APL	6%	3%	14 Days	\$1,000									\$1,000
Mitsui OSK	4%	2%	14 Days	\$1,000									\$1,000
Hapag-Lloyd	2%	4%	27 Days	\$800									\$800
NSLU	2%	2%											
Hanjin	0%	10%	22 Days	\$1,080	\$176								\$1,256

Average Container Rate \$901

L.A./L.B./Oakland Ports To Jakarta, Indonesia

Almonds

Surcharges

Monthly Market Share For: October 2000

Month\Year: 1.6 \ 13.1

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Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec AR	B Cotton R.	Size	ContainerRate
APL	100%	20%	25 Days									
Hanjin	0%	80%	24 Days	\$1,924	\$176							\$2,100

Average Container Rate

L.A./L.B./Oakland Ports To Keelung/Kaohsiung, Taiwan

Almonds

Monthly Market Share For: October 2000

Month\Year: 12.7 \ 107.1

Month\Year: 12.7\1	07.1			Surcharges:										
Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate	
Yang Ming	39%	42%	14 Days	\$945									\$945	
APL	31%	13%	12 Days	\$820									\$820	
Evergreen	24%	21%	18 Days	\$1,495	\$176		6%						\$1,761	
P&O Nedlloyd	6%	1%	15 Days											
K Line	0%	10%	13 Days	\$660									\$660	
Senator	0%	8%	14 Days											
Hanjin	0%	4%	12 Days	\$1,234	\$176		6%						\$1,484	

Average Container Rate \$1,115

L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Almonds

Monthly Market Share For: October 2000

Month\Year: 4.5 \ 27.9

Month\Year: 4.5\21.9	Surcharges:												
Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
APL	100%	58%	28 Days										
Hanjin	0%	28%	19 Days										
Cho Yang	0%	7%	22 Days	\$1,335	\$16								\$1,351
Senator	0%	7%	21 Days										

Average Container Rate

L.A./L.B./Oakland Ports To Singapore

Almonds

Surcharges:

Monthly Market Share For: October 2000

Month\Year: 4.0 \ 34.8

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Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
P&O Nedlloyd	50%	12%	14 Days										
Senator	25%	12%	18 Days	\$450									\$450
APL	25%	9%	21 Days	\$1,364	\$176		8%						\$1,649
Hanjin	0%	29%	18 Days	\$1,730	\$176								\$1,906
Cho Yang	0%	22%	15 Days	\$800	\$16								\$816
K Line	0%	6%	19 Days	\$1,120									\$1,120
Hapag-Lloyd	0%	3%	21 Days	\$1,164			10%						\$1,280
NYK Line	0%	3%	18 Days										
Zim Line	0%	3%		\$850	\$96								\$946

Average Container Rate \$1,050

L.A./L.B./Oakland Ports To Tokyo/Yokohama, Japan

Almonds

Monthly Market Share For: October 2000

Month\Year: 32.7 \ 257.3

Month\Year: 32.7 \ 25	7.3												
Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container <b>R</b> ate
NYK Line	36%	25%	13 Days	\$1,130									\$1,130
OOCL	24%	7%	11 Days	\$700	\$176								\$876
Yang Ming	21%	43%	10 Days	\$1,550									\$1,550
Hyundai	6%	2%	11 Days	\$1,287	\$176		50%						\$2,107
APL	6%	1%	11 Days										
P&O Nedlloyd	3%	7%	11 Days										
Maersk-SeaLand	3%	0%	10 Days	\$1,150	\$220		50%						\$2,095
Hanjin	0%	6%	9 Days	\$880	\$176								\$1,056
Hapag-Lloyd	0%	4%	11 Days	\$828			43%	\$453					\$1,637
Senator	0%	3%	9 Days										

Average Container Rate \$1,260